

**CUSACK & COMPANY**  
**Certified Public Accountants LLC**

7 AIRPORT PARK BOULEVARD  
LATHAM, NEW YORK 12110  
(518) 786-3550  
FAX (518) 786-1538  
E-MAIL ADDRESS: CPAS@CUSACK.CPA  
WWW.CUSACK.CPA

MEMBERS OF:  
AMERICAN INSTITUTE OF  
CERTIFIED PUBLIC ACCOUNTANTS

MEMBERS OF:  
NEW YORK STATE SOCIETY OF  
CERTIFIED PUBLIC ACCOUNTANTS

March 26, 2026

Board of Directors  
Saratoga County Industrial Development Agency  
50 West High Street  
Ballston Spa, NY 12020

We have audited the financial statements of the business-type activities of the Saratoga County Industrial Development Agency (the Agency) for the year ended December 31, 2025. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated December 15, 2025. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

*Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Saratoga County Industrial Development Agency are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2025. We noted no transactions entered into by the Saratoga County Industrial Development Agency during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There were no sensitive estimates affecting the financial statements.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. There were no sensitive disclosures affecting the financial statements.

The financial statement disclosures are neutral, consistent, and clear.

### *Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### *Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to each opinion unit's financial statements taken as a whole, except as provided in the attached schedule, as applicable.

### *Disagreements with Management*

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### *Management Representations*

We have requested certain representations from management that are included in the management representation letter dated March 26, 2026.

### *Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Saratoga County Industrial Development Agency's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### *Other Audit Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Saratoga County Industrial Development Agency's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

We did note the following:

#### Impairment Evaluation

The Agency holds one property for development, but there are no formal procedures to evaluate potential impairment of this property on an annual basis (a similar comment has been made in the prior years).

We recommend that management develop and implement procedures to, at least annually, evaluate the potential impairment of any properties held for development.

Other Matters

We were engaged to report on the supplementary information, which accompanies the financial statements but is not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

Restriction on Use

This information is intended solely for the information and use of the board of directors and management of the Saratoga County Industrial Development Agency and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

A handwritten signature in black ink that reads "Cusack & Company, CPA's LLC". The signature is written in a cursive, flowing style.

**CUSACK & COMPANY, CPA'S LLC**

**SARATOGA COUNTY IDA**

**Adjusting Journal Entries**

January 1, 2025 - December 31, 2025

<b>Date</b>	<b>Reference</b>	<b>Account</b>	<b>Description</b>	<b>WP Reference</b>	<b>Debit</b>	<b>Credit</b>	<b>Net Income Effect</b>
<b>Adjusting Journal Entries</b>							
01/01/25	AJE01		ADJUST: OPENING NET POSITION	S-1			47.72
		510	FUND BALANCE		47.72		
		690	MISCELLANEOUS			47.72	
12/31/25	AJE02		ADJUST: BSNB CDS	A-3			4,758.75
		110	BSNB CD (0758)		4,758.75		
		651	INTEREST INCOME - CDS			4,758.75	
12/31/25	AJE03		ADJUST: PILOTS PAYABLE	N-1/P-1			25,686.70
		450	ACCOUNTS PAYABLE	JEFF - DELETE INVOICE	53,877.93		
		400	PILOT PAYMENTS			28,191.23	
		620	LOAN ADMINISTRATION FEES			25,686.70	
			<b>Totals for Adjusting Journal Entries</b>		<u>58,684.40</u>	<u>58,684.40</u>	<u>30,493.17</u>
			<b>Report Totals</b>		<u>58,684.40</u>	<u>58,684.40</u>	<u>30,493.17</u>

Journal Entry count = 3