In The Matter Of:

JV Real Estate Ventures, LLC Public Hearing

June 8, 2021

Martin Deposition Solutions, Inc. Malta Commons Business Park 100 Saratoga Village Boulevard Building 37 Malta, NY 12020

> Original File 6-8-21A.txt Min-U-Script®

1 STATE OF NEW YORK COUNTY OF SARATOGA INDUSTRIAL DEVELOPMENT AGENCY 2 _____ In the Matter of the Public Hearing 3 on the Application of 4 JV REAL ESTATE VENTURES, LLC 288 Milton Avenue 5 Ballston Spa, NY 12020 -----6 LOCATION AND TIME OF HEARING 7 Electronic Hearing June 8, 2021 @ 8:35 a.m. 8 M-E-M-B-E-R-S and S-T-A-F-F P-R-E-S-E-N-T 9 RODNEY J. SUTTON, Chairman ANDREA DIDOMENICO 10 MICHAEL MOONEY 11 KEVIN TOLLISEN PHILIP KLEIN 12 TOM LEWIS 13 14 SCOTT DUFFY, CEO JEFF MANY, CFO 15 MICHAEL VALENTINE, Administrator JAMES A. CARMINUCCI, ESQ., IDA Counsel 16 17 A-L-S-O A-P-P-E-A-R-I-N-G 18 DENNIS A. BROBSTON President 19 20 Saratoga Economic Development Corporation 21 22 23

CHAIRMAN SUTTON: It is 8:35 a.m. on Tuesday, June 8, 2021, and I will call to order the Public Hearing of the Industrial Development Agency of Saratoga County.

Please note that for the following 6 reasons the Public Hearing is being held 7 telephonically and not in a format that 8 permits the gathering of the public in 9 person at one specific physical location 10 for the following reasons: 1) because of 11 the Novel Coronavirus (COVID-19), 2) 12 because of State and Federal bans on 13 14 large meetings or gatherings, and 3) pursuant to Governor Cuomo's Executive 15 Order 220.1, issued on March 12, 2020, 16 17 suspending the Open Meetings Law. The Public Hearing scheduled for 18

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19today, June 8, 2021, is being held by20the County of Saratoga Industrial21Development Agency (the Agency) in22accordance with the provisions of23Article 18-A of the New York General

Municipal Law with respect to JV Real Estate Ventures, LLC (the Applicant) on behalf of Saratoga Auto Supply, Inc. The hearing will be held electronically via conference call

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instead of a Public Hearing open for the 6 public to attend. The public has been 7 8 made aware through legal advertisement and by posting on the Agency's website 9 that members of the public may listen to 10 the Public Hearing. Public comment may 11 also be made during the hearing 12 regarding the Project and those benefits 13 14 may be granted by the Agency to the Applicant. Comments may be made by 15 dialing 1-(646)558-8656, entering 16 17 meeting ID# 817 6328 5497, and using access code 515292#. 18

19Comments may also be submitted to20the Agency in writing or electronically21via email to22mvalentine@saratogacountyny.gov.23Minutes of the Public Hearing will be

transcribed and later posted on the Agency's website.

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3 We have received an application 4 from JV Real Estate Ventures, LLC, a 5 limited liability company of New York State with a mailing address of 288 6 7 Milton Avenue in Ballston Spa, New York. The company has requested that this 8 Agency undertake a project consisting of 9 (A) the acquisition of an approximately 10 3.05-acre parcel of land identified as 11 tax parcel SBL 190.10-1-1, located on 12 Rowland Street in the Town of Milton, 13 14 Saratoga County, New York (the Land), (B) the construction on that land of an 15 approximately 15,600 square foot 16 17 facility (noted as the Facility) to be leased by the Applicant, JV Real Estate 18 Ventures, LLC, and to be occupied by 19 Saratoga Auto Supply, Inc. (the Tenant) 20 21 for use by the Tenant as a motor vehicle 2.2 parts warehouse and distribution and 23 retail facility, and (C) the acquisition

and installation of certain machinery 1 and equipment (the Equipment). Together 2 3 the Equipment, the Facility and the Land 4 shall be noted as the Project Facility. 5 The total cost associated with the acquisition, construction and 6 installation of the Project Facility is 7 presently estimated to be \$3,500,000. 8 The Agency is considering whether 9 to undertake the Project and finance the 10 Project by executing and delivering a 11 12 mortgage or mortgages (the Mortgage) to secure a borrowing or borrowings by the 13 14 Company (the Loan) in an aggregate principal amount sufficient to finance 15 all or a portion of the cost to acquire, 16 17 construct and install the Project Facility and the cost of the Loan. 18 The principal amount currently estimated to 19 be financed per the application is 20 \$3,150,000 to be met by both private 21 2.2 sector bank financing and financing 23 through the NYBDC Local Development

Corporation and assigned to Saratoga 1 National Bank and Trust Company. 2 3 If the undertaking of the Project 4 and execution and delivery of the 5 Mortgages are approved by this Agency, then (A) the Project may be granted such 6 7 exemptions with respect to real property taxes, mortgage recording tax 8 (associated with the private bank 9 financing), and state and local sales 10 tax as are applicable to commercial 11 service facilities as described by the 12 Agency's Uniform Tax Exemption Policy 13 14 adopted on March 11, 1999 and amended last on October 14, 2014, subject to 15 deviation as determined by the Agency, 16 17 (B) the Project Facility will be acquired, constructed and installed by 18 the Agency and leased or sold by the 19 Agency to the Applicant pursuant to a 20 21 Project Agreement (the Agreement), (C) 2.2 the Applicant and the Tenant will be the 23 initial users of the Project Facility,

and (D) the Mortgage will be a special 1 obligation of the Agency payable solely 2 3 out of certain proceeds of the Agreement 4 and certain other assets of the Agency 5 pledged to the repayment of the Loan. CHAIRMAN SUTTON: I will now ask 6 7 IDA Counsel, James Carminucci, if proper legal notices were provided for the 8 Public Hearing in accordance with 9 regulations. 10 MR. CARMINUCCI: Yes, Mr. Chaiman. 11 Notice of the Public Hearing was 12 published in the Saratogian on May 29, 13 14 2021, and notices were sent to the chief executive officers of the affected 15 taxing jurisdictions. 16 17 CHAIRMAN SUTTON: Thank you, Jim. Agency members present today are Andrea 18 DiDomenico, Philip Klein, Tom Lewis, 19 Michael Mooney, Kevin Tollisen, and 20 myself, Rod Sutton, Chairman. 21 2.2 Staff present are Scott Duffy, CEO, 23 Jeff Many, CFO, IDA Counsel James

Carminucci and Michael Valentine, 1 Administrator. 2 3 Regarding the application, the 4 request for the Project was last 5 presented to this Agency on May 18, 2021. That application and supporting 6 material have been available for review 7 8 by any interested parties since received by the staff on May 14, 2021 at the IDA 9 offices at 50 West High Street in 10 Ballston Spa. 11 Since the presentation of the 12 13 application, are there any additional 14 comments or thoughts from staff or the Applicant that need to be provided at 15 this Public Hearing relative to the 16 17 application that was previously submitted? Dennis, do you have 18 anything? 19 20 No, sir, MR. BROBSTON: 21 Mr. Chairman. The application stands as There have been no additions 2.2 written. 23 or subtractions.

1 CHAIRMAN SUTTON: Thank you. 2 MR. BROBSTON: You're welcome. CHAIRMAN SUTTON: 3 I am therefore 4 going to now open the hearing for any 5 input from the public for response or 6 comments relative to the application. Do we have any comments? 7 Mike 8 Valentine, did we receive anything by email or mail? 9 MR. VALENTINE: No. We had nothing 10 added on, Mr. Chairman. 11 CHAIRMAN SUTTON: Is there any 12 other input at this Public Hearing 13 14 relative to the Application? Seeing that there is none we will then close 15 16 the public hearing. 17 (Whereupon, the proceedings 18 were concluded.) 19 20 + + + 21 2.2 23

CERTIFICATION I, Randy S. Lockrow, a Shorthand Reporter and Notary Public of the State of New York, do hereby certify that I recorded stenographically the proceedings herein at the time and place noted in the heading hereof and that the foregoing is an accurate and complete transcript of same to the best of my knowledge and belief. Randy S. Fockiow Randy S. Lockrow