



**AGENDA**  
**January 14, 2020, 8:30 a.m.**  
**50 West High Street, Ballston Spa**  
**Cornell Cooperative's "Street" Room**

- Call to Order
- Annual Meeting: Election of Board Officers & Committee Appointments
- Approval of Meeting Minutes: December 10, 2019
- Presentation: John Gioradano, Center for Economic Growth
- Presentation: MRFA, Robert Manz & Michael Relyea
- UPH, Saratoga: Requested Extension of Sales Tax Exemption Expiration Date (12-31-19 to 6-30-20)
- Renewal of Contracts: CEO and CFO
- CEO Report
  1. LFTCEDC: Extension of Debt Repayment
  2. Updated Response to ABO's Request for Additional Information
  3. Year-end Surveys to Companies (Employee report, MRT, Sales tax – aid for PARIS)
  4. 2020 PILOT Bills for Local Taxes (towns/villages, City, and County)
- CFO Report
  1. Financial Report (Statements as of 12/31/19)
  2. FY 2019 Audit/Cusak & Co.
- Status Of Projects – Assignments, Terminations, Upcoming Closings, Reconveyances
  1. Closing Letters/Sales Tax Reporting Reminder (ST-340)
    - a. Three Freight Guys, LLC
  2. Scheduled Site Visits re Employment #s (application vs. to-date)
    - a. MGrove Holdings/Greenfield Manufacturing - \*\*/\*\*/2020
    - b. Twinbrook/SKS - \*\*/\*\*/2020
    - c. Marcora/AgroChem - \*\*/\*\*/2020
    - d. Carmer Properties/Stone Bridge - \*\*/\*\*/2020
- New State Legislation re IDAs (live streaming of meetings; notices, website)
- Project Updates (SCPP & SEDC) – Activity, Applications, Pending Projects
  - SEDC – Washington trip re rail in Moreau Industrial Park/SGF
  - SCPPI -
  - Staff -
- Other Business
- Adjournment